

Page Saves Time and Improves Security with Egnyte

If you had to add it up, Egnyte is one of the many factors that has saved us time on the project. Overall, we have decreased the design schedule by six to seven months. The architecture on how projects are set up in Egnyte is critical to that success.

— Brian Walters | Project Manager at Page

The Challenge:

A Need for More Efficient Collaboration

Page needed to find a solution to work together more efficiently. With projects that can have an extensive employee team and up to a hundred external consultants located in multiple cities, Page had files spread across various systems and locations, making finding, sharing, and collaborating on files extremely challenging.

For example, Page BIM Coordinators convert drawings and 2D plans into 3D models using Autodesk Revit. These Revit models resided on a stand alone file server, which meant to adjust the model the files needed to be downloaded prior to being updated. Then, every Friday, the Coordinator created a transmittal document with Newforma to upload and deliver the latest model to the intended recipients, of which there could be hundreds.

AT A GLANCE

6-7 months

Egnyte helped decrease the design schedule

3-4 hours

saved per week through easier coordination

Stronger Data Protection

for every client



It could take an hour or longer to work through this process. Then it was incumbent on the individual recipients to go in and download the latest files. So, when a change to a model occurred during the week, they would need to run through the entire process again and hope people downloaded the latest file, or risk contractors and employees working from outdated information.

Ensuring Data Security

The second challenge was protecting their data. Relationships in the AEC industry are an inch wide and a mile deep and maintaining them is critical to running a successful business. But with the SolarWinds attack raising awareness of the ever increasing threat of ransomware, Page knew they had to ensure that their content management had the cyber hygiene that they needed and their clients demanded. The fact that a breach could bring an entire project to a halt meant they couldn't take the risk that they would be the ones responsible for the financial, operational, and reputational damage that could occur.



There is a risk to being so collaborative and interactive. Everything can come to a halt if there is a security breach. We can now see the cost of ransomware which is becoming more prevalent. As a result, there is more awareness of risk in the industry.

— Zoltan Karl | Information Technology (IT) Director at Page



The Solution:

Creating More Efficient and Secure Workflows

With numerous, and what at times could seem like competing, factors to consider, Page evaluated several options. The firm considered the Microsoft ecosystem as well as Newforma but concluded they needed a solution that provided greater agility and more granular control.



COMPANY

With roots dating back to 1898, Page is a 650-plus person multidisciplinary design, architecture and engineering firm with nine offices in the US and abroad. Page's work focuses mainly on complex projects that take advantage of their integrated disciplines as they strive to impact the communities they serve.

LOCATION

Austin, Texas

INDUSTRY

Architecture and Engineering



Having had a good experience with Egnyte after being introduced to it through a project with Balfour Beatty, Page decided to investigate whether it would work as their enterprise solution. Initially they switched to Egnyte to improve interoffice communication in preparation for hurricane season but when Covid-19 hit, Egnyte proved to be the perfect tool to maintain communication and operations as everyone moved to a remote work environment.

Now, Page's plan is to take all the content (that is contractually permissible) off their file servers and move it to Egnyte. To date, they have entirely transitioned their Marketing content to the platform and are now focusing on Accounting, Human Resources, and IT. The goal is to get to the point when all new projects begin in Egnyte.



Egnyte has worked out for us. It caters to the unique needs of the industry. Egnyte is big but not so big that they are not listening. As a result, we see new feature releases happening within a quarter, which is encouraging.

— Zoltan Karl | Information Technology (IT) Director at Page



Results:

Page Gains Significant Time Savings and an Improved Security Posture

Page was recently awarded a large healthcare project and their use of Egnyte resulted in significant improvements in file sharing, collaboration and data security.

Unlike previously, when changes to large files such as Revit plans were cumbersome and time consuming, now when changes are made they are automatically synced and quickly available for everyone to access. This not only reduces the chance of rework resulting from people working off old versions of models but the ease of coordination has saved three to four hours a week.



EGNYTE PROVIDES

- Secure collaboration
- Protection against external threats like ransomware
- Control of risks
- The ability to work faster



“Team collaboration is much easier,” said project architect Margarita de Monterrosa. “When a change occurs in the middle of the week, users can drag and drop the file into the folder without having colleagues get out of the file. It is very convenient.”

In addition, Egnyte’s intuitive file organization has led to simpler document management — the team knows how to find information without asking. Every consultant is assigned their own folder and an automatic script uploads the latest models directly to it each week. Now, if they have a question about a meeting they can quickly locate that information and don’t need to spend time trying to run down the right person.

Egnyte’s ability to make Revit model distribution more efficient is contributing to the project’s anticipated early completion date. Project manager Brian Walters says, **“If you had to add it up, Egnyte is one of the many factors that has saved us time on the project. Overall, we have decreased the design schedule by six to seven months. “The architecture on how projects are set up in Egnyte is critical to that success.”**

Egnyte is also helping to ensure data security. Even though all of the data is stored in a single repository they can easily control who has access to what files, even with external consultants. That is critical for clients with very stringent requirements on who can and cannot access sensitive data.

“With so many external contributors, people come and go,” said Walters. “When project files are set up, we require a signed NDA before gaining access — we need to be able to control who has authority and when. Because if there is a data breach, we would be liable for that.”

Going forward, Page is continuing to build upon the strengths of Egnyte with a steadfast security posture, such as the need to assign sensitivity labels to folders to prevent data leaks, improved archiving, and integration with different applications such as Docusign.

“If we can collaborate in a way that is secure and simple but elegant, we are in a good place,” says Karl.



EGNYTE

Egnyte fuels business growth in a content-critical age by enabling content-rich business processes and providing organizations with visibility and control over their content assets. Egnyte’s cloud-native content services platform leverages the industry’s leading content intelligence engine to deliver a simple, secure, and vendor-neutral foundation for managing enterprise content across business applications and storage repositories. As a result, more than 17,000 companies trust Egnyte to enhance employee productivity, automate data management, and reduce file-sharing costs and complexity. Investors include Google Ventures, Kleiner Perkins, Caufield & Byers, and Goldman Sachs.