

Egnyte Debuts First File Sharing Solution with Choice of Using Third Party Cloud Storage

Customers Can Now Access and Share Files from Amazon S3, Google Cloud Storage, Microsoft Azure and NetApp StorageGRID

Mountain View, Calif. – 12 March 2013 – [Egnyte](#), the leader in enterprise file sharing and synchronization, today announced the industry's first solution supporting integration with third party cloud storage providers. EgnytePlus, which already facilitates secure access to local storage devices, now integrates with Amazon S3, Google Cloud Storage, Microsoft Azure and NetApp Storage GRID.

The promise of the cloud to deliver competitively priced utility-like service has been unrealized when it comes to SaaS solutions. But most recently, cloud storage prices have been slashed by 25 to 30% by Amazon, Google and Microsoft in Q4 2012 alone. This "race to the bottom" is a clear indication of a commodity market, which enterprises must leverage in their quest for optimal data storage solutions.

With Egnyte's new offering, customers who are contemplating or already operating within a heterogeneous storage environment can take advantage of these new cloud economies. By integrating a third party cloud storage provider, they quickly and cheaply extend their existing data storage infrastructure to the cloud, while still maintaining seamless access for any employee, contractor or client.

"I often hear talk about the cloud as the be all, end all of technology, but it is only part of the solution. Businesses need a combination of choice and control – choice of local storage or type of cloud, and control over what files live where. Since not all files are the same, they cannot be treated in the same way," said Vineet Jain, CEO, Egnyte. "It's a fact that the overwhelming majority of Fortune 500 companies use multiple on-premise storage vendors and at least one cloud storage provider. Egnyte has the only file sharing solution available to give enterprises the choice and control across their diverse storage environments."

Pricing and Availability:

For more information on Egnyte Third Party Cloud support, please visit <http://www.egnyte.com/egnyteplus/> or call our enterprise sales department at 1-877-734-6938.

More about Egnyte Plus for Third Party Clouds

Egnyte's file sharing infrastructure solution is optimized for heterogeneous environments and built on a three-tier platform. Each tier allows Egnyte to optimize how data is handled, whether it's the Sharing tier, Replication tier or Archive tier. With the addition of third party cloud storage vendors, Egnyte's sharing tier allows the file structure of data stored in third party clouds to become visible to Egnyte users without fully replicating the data. User permissions are respected, which allows them to enjoy the freedom of mobility while retaining access to all their necessary files. Egnyte's Cloud is always aware of any transaction, creating a single global namespace for behind the firewall NAS devices and third party cloud storage providers.

About Egnyte

Over 1 billion files are shared daily by businesses using Egnyte's unique technology, which provides the speed and security of local storage with the accessibility of the cloud. Users can easily store, share, access and backup files, while IT has the centralized administration and control to enforce business policies. Founded in 2007, Egnyte is based in Mountain View, California and is a privately held company backed by venture capital firms Google Ventures, Kleiner Perkins Caufield & Byers, Floodgate Fund, and Polaris Venture Partners. For more information, please visit <http://www.egnyte.com> or call **1-877-7EGNYTE**.

###

Media Contacts:

Marcos Sanchez
Egnyte
Phone: 650-265-2117
Email: msanchez@egnyte.com