

Egnyte HybridCloud File Server: Offering Cross-Platform Sync to Small, Medium and Enterprise Companies for Over a Year

Egnyte's HybridCloud Platform Extends Cross-Platform beyond Mac and Windows Sync Through Existing Integration with Enterprise Storage Devices and Virtual Appliances

MOUNTAIN VIEW, Calif.—September 30, 2011—[Egnyte](#), a leading provider of [HybridCloud file server](#) solutions, noted today that it has now been offering cross-platform sync to small, medium and enterprise companies for over a year. Further, by integrating with [enterprise storage devices](#) and [virtual appliances](#), Egnyte goes beyond simple Mac, Windows, mobile and tablet sync, laying the groundwork for true [enterprise class collaboration](#), [access](#), [storage](#) and [backup](#).

“Here at AMAG, we’re focused on developing and commercializing products for the treatment of iron deficiency anemia, and that means collaboration is essential to our research,” said Nathan McBride, executive director of IT, AMAG Pharmaceuticals. “We’ve been using Egnyte products for our file sharing for a year now, and have really been impressed with the ways in which we can more easily work together. In particular, we’ve found the cross platform sync capabilities to be really useful, allowing our users to keep their files synced no matter whether they are on a Windows or Mac machine.”

Egnyte delivers enterprise caliber HybridCloud file sharing for businesses by combining the speed and security of local storage with the flexible accessibility of the cloud. Users easily store, share, access and backup their files, while IT retains centralized administration and control to enforce business policies. Whether you have one office, multiple offices or are an enterprise located on different continents, Egnyte allows your users to feel like they all working from one single location, making them more productive, efficient, and ultimately more successful.

“The [Egnyte Local Cloud on NAS](#) was exactly what we were looking for. Employees in the office can access files at LAN speeds, while the cloud-based storage makes it really fast and easy for our contractors and remote employees to access everything they need, greatly improving the efficiency of our collaboration. And the system continuously syncs with our ReadyNAS® NVX®, so our data is always available and protected, no matter what happens,” noted existing customer Brenden Jenkins, CEO Retail anywhere.

“Egnyte has focused on solving the problems of IT managers from our inception, and we know living in a heterogeneous environment is a major pain point,” said Vineet Jain, CEO Egnyte. “That’s why over a year ago, we introduced the first cross-platform sync for small, medium and enterprise companies. But we realized that that strategy wasn’t sufficient. By taking a hybrid cloud approach and integrating both major OS’s with network attached storage devices, enterprise storage solutions and virtual appliances, we realized we could lay the groundwork for true enterprise class file sharing, and the eventual replacement of the file server as we know it.”

About Egnyte

Over 1 Billion files have been shared by businesses using Egnyte HybridCloud File Server. Egnyte's unique HybridCloud technology provides the speed and security of local storage with the flexible accessibility of the cloud. Users can easily store, share, access and backup files, while IT has the centralized administration and control to enforce business policies. Egnyte, founded 2007, is based in Mountain View, California and is a privately held company backed by venture capital firms Kleiner Perkins Caufield & Byers, Floodgate Fund, and Polaris Venture Partners. For more information, please visit www.egnyte.com <http://www.egnyte.com/> or call 1-877-7EGNYTE.

Media Contact

Ashley Wilkinson
BOCA Communications
Phone: 415-738-7718 x4
Email: egnyte@bocacommunications.com