



Egnyte Appoints Isabelle Guis as Chief Marketing Officer

Cloud Storage Marketing Executive Joins Egnyte to Drive Global Marketing and Product Strategies

MOUNTAIN VIEW, Calif. - September 9, 2014 - Egnyte, the only provider offering secure enterprise file services on premises and in the cloud, today announced the company has appointed Isabelle Guis as chief marketing officer, reporting directly to Egnyte Founder and CEO Vineet Jain. With deep expertise in enterprise storage, cloud enablement and mobility, Guis will oversee Egnyte's global marketing, go-to-market strategy and operations.

"As we move into the next phase of our growth, it is crucial for Egnyte to have leadership with deep expertise in marketing and selling to enterprise-level organizations. With Isabelle's strong background in the enterprise storage and cloud industries, she will help us expand into new markets, both domestically and internationally, with product strategies and go-to-market initiatives that resonate with IT customers and partners," said Vineet Jain, co-founder and CEO of Egnyte.

"I'm thrilled to join Egnyte, a company that uniquely delivers secure enterprise-grade file sync and share services over private, public and hybrid clouds," said Guis. "Egnyte integrates with industry-leading on-premises storage equipment from EMC, NetApp, and others, as well as with best-in-class cloud storage providers, such as Amazon, Google and Microsoft. This strong ecosystem is imperative to effectively meet the diverse compliance, investment protection and cloud sharing requirements of enterprise customers."

Guis recently served as EMC's vice president of Marketing for the Public Cloud Solutions Group and Enterprise Storage Division, driving cloud buyer and service provider segmentations, as well as product positioning and go-to-market strategies for the company's core storage solutions. Prior to that, she served as Big Switch Networks' vice president of Marketing and was the founding chair of the Open Networking Foundation (ONF) market education committee to promote Software-Defined Networking (SDN). She also held leadership positions at Avaya, Cisco Systems, and Nortel Networks. Guis holds a Master of Science in Electrical Engineering and Computer Science from Supelec in France and an MBA from Harvard Business School.

Guis joins the executive team alongside Ian Whiting, president of Field Operations, who was announced in August 2014.

ABOUT EGNYTE

Egnyte powers enterprise file services for thousands of customers of all sizes globally. The award-winning platform optimally balances IT's need for security, control, and compliance with users' demands for simple access to documents stored on premises and in the cloud from any device. Founded in 2007, Egnyte is a privately held company headquartered in Mountain View, CA. It is backed by venture capital firms Floodgate Fund, Google Ventures, Kleiner Perkins Caufield & Byers, Northgate Capital Group, Polaris Partners, and strategic partners CenturyLink, Seagate Technology, and an unnamed major storage vendor. Please visit www.egnyte.com or call 1-877-7EGNYTE for more information.

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