

## **Egnyte Joins NetApp Service Provider Partner Program**

### **Customers Gain More Flexibility and Control of Data with Egnyte and NetApp Collaboration**

**Mountain View, Calif. – April 23, 2013** – [Egnyte](#), the leader in enterprise file sharing and synchronization, today announced it has joined the NetApp Partner Program for Service Providers.

The NetApp Partner Program for Service Providers brings together NetApp and world-class service providers to deliver cloud-based solutions addressing customers' needs. With NetApp, Egnyte is able to bring its differentiated services to market faster. Additionally, in collaboration with NetApp, Egnyte can provide customers with an all NetApp storage strategy irrespective of whether a customer wants to leverage local storage, the cloud, or a combination of both.

By joining NetApp's partner program, Egnyte will become a part of an industry-leading ecosystem of products and services. NetApp customers can access a wide spectrum of Egnyte services to help them design and implement a file share and sync strategy that suits their needs.

Egnyte's enterprise file provides customers with the choice and control they need for optimum file sharing speed, less network congestion, and better security. The Egnyte solution utilizes a global name space which allows for the tracking of any transaction, regardless of whether the file is accessed behind the firewall from NetApp storage, in the Egnyte Cloud, or in any NetApp enabled third party cloud storage service. User permissions are enforced, which allows users to experience the freedom of mobility while retaining secure access to all their necessary files.

"Egnyte is one of the innovative organizations in NetApp's expanding partner program ecosystem," said Jon Mellon, vice president and general manager, service provider partners, NetApp. "Our collaboration with Egnyte helps our mutual customers leverage NetApp technology to securely access their data in a flexible, efficient shared infrastructure, that spans from the customer's premises to the cloud."

#### **About Egnyte**

Over 1 billion files are shared daily by businesses using Egnyte's unique technology, which provides the speed and security of local storage with the accessibility of the cloud. Users can easily store, share, access and backup files, while IT has the centralized administration and control to enforce business policies. Founded in 2007, Egnyte is based in Mountain View, California and is a



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privately held company backed by venture capital firms Google Ventures, Kleiner Perkins Caufield & Byers, Floodgate Fund, and Polaris Venture Partners. For more information, please visit <http://www.egnyte.com> or call **1-877-7EGNYTE**.

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