

**FOR IMMEDIATE RELEASE**

## **Egnyte and NETGEAR<sup>®</sup> Partner on Cloud Services**

*Hybrid Model Combines Cloud Services and Local Storage for File Sharing*

**Mountain View, Calif., October 14, 2010** – Egnyte, a leading provider of [cloud file server](#) solutions, today announced the availability of the Egnyte [Office Local Cloud](#) on the NETGEAR ReadyNAS<sup>®</sup> line of business-class network storage platforms. This hybrid file server solution seamlessly combines on-site local storage with cloud file services. Now, any organization can transparently share files in and out of the office while maintaining performance, reliability and control.

This joint solution preserves primary data on-site for best performance while synchronizing with a cloud service. Data is available on both a local ReadyNAS and from the cloud, allowing users to access, share and collaborate from any location. Just as importantly, the solution can be integrated into existing directory services like Microsoft's Active Directory or LDAP to streamline user management.

“Smart IT managers have heard about saving money and increasing reliability with cloud services, but many are hesitant to plunge into a complete data handoff. This hybrid approach delivers the best of both worlds,” said Drew Meyer, Director of Storage Marketing at NETGEAR. “With Egnyte's Office Local Cloud technology on a ReadyNAS, we provide businesses a simple way to move into the cloud and remain grounded.”

“We need immediate access to the same files and documents from anywhere in the world. As our firm grew, collaboration was becoming increasingly difficult,” said Branden Jenkins, CEO of Retail Anywhere. “Egnyte Office Local Cloud on a NETGEAR ReadyNAS has given us reliable, fast access to files. And we didn't have to rip and replace our existing storage infrastructure. It's a simple solution at a fraction of the expected budget.”

### **Seamless File Sharing**

Unlike traditional online solutions, the [Egnyte Office Local Cloud](#) on a NETGEAR ReadyNAS automatically synchronizes the online cloud and local storage as active file repositories. Users are always accessing the most current files whether they are in the office, working from home or on the road. This transparent collaboration streamlines business operations and improves production without a large capital expense.

“Offering the Egnyte Office Local Cloud on the NETGEAR ReadyNAS was a natural fit for us,” said Vineet Jain, CEO of Egnyte. “Together, our hybrid model removes the risk for small and medium businesses and simplifies adopting cloud services.”

Egnyte's Office Local Cloud is available as pre-packaged plans and licensed per ReadyNAS system. ReadyNAS can be purchased immediately from a NETGEAR Powershift reseller. Find a local reseller today at: [www.netgear.com](http://www.netgear.com).

**About Egnyte**

Egnyte is a leading provider of cloud file server solutions for enterprises, small businesses and professionals. Egnyte was founded in 2006 and is privately financed. The company is headquartered in Mountain View, Calif. For more information, please visit <http://www.egnyte.com> or call 1-877-7EGNYTE.

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