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Egnyte Enterprise Local Cloud Available on VMware

Hybrid Cloud Solution Gives Larger Companies a Pathway to Adopt Cloud Storage without Relinquishing the Speed and Reliability of Local Access

Mountain View, Calif., August 30, 2010 – Egnyte, a leading provider of [cloud file server solutions](#), announced today at VMworld the availability of its [Enterprise Local Cloud \(ELC\) solution](#) on VMware. Egnyte ELC can be deployed as a virtual appliance on any VMware Virtual Machine (VM), allowing organizations to deploy a hybrid cloud storage solution on existing infrastructure—whether that includes big iron equipment, low-cost commodity servers, or a heterogeneous mixture of the two. Users can access company information in the cloud at Local Area Network (LAN) speeds.

Egnyte’s merging of virtualization and cloud computing allows organizations of any size—from small businesses to large enterprises—to deploy cloud storage solutions on existing hardware cost-effectively. Once the domain of smaller companies and departments, [cloud storage](#) allows large organizations to take advantage of the cost, deployment and management benefits of the cloud without replacing existing infrastructure. Enterprises have spent years building robust, reliable and secure storage environments, and now they can merge their existing infrastructure with the flexibility and accessibility of cloud storage solutions. Almost as important in today’s dynamic business environment, ELC lets organizations deploy cloud storage quickly and cost-efficiently.

"Egnyte Enterprise Local Cloud gives us LAN-like speeds in accessing our files," said Piotr Malinski, IT Manager at Semperian Asset Management Ltd. "By deploying the software as a VMware VM, we are able to repurpose existing hardware, giving us the best of both worlds: access from anywhere using the Egnyte Cloud File Server, and fast local access using Egnyte Local Cloud."

"Our larger customers needed a way for their distributed users to operate at LAN speeds," said Vineet Jain, CEO of Egnyte. "Egnyte’s Enterprise Local Cloud gives organizations the ability to provide their users with fast, reliable access to documents while they’re on the road, in a branch office, or working from home—without dramatically re-engineering the entire storage environment. Earlier, large organizations were locked into big iron deployments. Now they can leverage virtualization to achieve low-cost file-serving and cross-office collaboration."

Egnyte’s hybrid cloud technology combines the accessibility and flexibility of cloud storage with the robust performance offered by local storage. By automatically detecting and synchronizing changes to files on both local drives and in the cloud, Egnyte ensures that users have reliable and fast local access to the files they need wherever they—or the document they need to access—may be.

“Hybrid cloud technology is at the intersection of two major trends in the IT industry: virtualization and cloud computing,” said Rob Enderle, President and Principal Analyst at the Enderle Group. “What this integration means is that large organizations can finally deploy cloud storage solutions that give their users ubiquitous access to documents and information without giving up the reliability, availability and robustness of local storage. The ability to run Egnyte on VMware allows organizations to deploy these solutions on existing infrastructure, saving them time and money while reducing complexity.”

Designed for company or departmental file access, Egnyte’s ELC can be deployed on any VMware virtual appliance such as VMware Workstation or VMware ESXi Server. The solution functions as a local file server within the company’s network, and allows users to access files locally or in the cloud. ELC automatically synchronizes local storage drives with the cloud file server, ensuring that users have reliable, continuous access to their files, even if an Internet connection is lost. ELC also ensures that the files users are accessing are the latest versions and that data is up-to-date and accurate.

Egnyte’s ELC can be easily administered from a user-friendly interface that streamlines the process of maintaining, updating, backing up, and securing file servers. It integrates with existing directory services such as Open LDAP and Microsoft Active Directory, thereby allowing companies to retain central control of all user data and access.

In addition, ELC gives organizations choice of storage hardware, letting IT professionals choose the most appropriate solution for their unique needs without having to worry about interoperability, integration, complexity or cost. Deployed directly on a VMware virtual appliance, ELC can be deployed and integrated with any hardware platform. This capability is vital for fast, seamless growth, disaster recovery, on-demand computing, or simply arming employees with the tools and information they need to react quickly and appropriately to dynamic business factors.

About Egnyte

Egnyte is a leading provider of [cloud file server](#) solutions for small businesses and professionals. Egnyte was founded in 2006 and is privately financed. The company is headquartered in Mountain View, Calif. For more information, please visit www.egnyte.com or call 1-877-7EGNYTE.

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